

Transactions Involving Technology Companies

YEAR	TARGET (PARENT)	ACQUIROR (PARENT)	SIZE (MM)	COMMENTS
2009	Cisco (Ironport)	Authentication Metrics	Undisc.	Advised management on the carveout of certain Cisco Ironport technologies.
2009	Ometric Corporation	--	Undisc.	Review of strategic alternatives for a Sequoia Capital backed test and measurement business.
2009	InTUUN	--	Undisc.	Fundraising advisory for an early stage healthcare IT company.
2009	OCZ Technology	--	Undisc.	Fundraising advisory for high performance memory and solid state storage company.
2008	Circadian	JDS Uniphase	Undisc.	Sale of early stage venture backed Test & Measurement company.
2008	Spring Medical	--	Undisc.	Fundraising advisory for an early stage healthcare IT company.
2008	Meaningful Machines	--	Undisc.	Fundraising advisory for a next generation machine translation business backed by Applecore Ventures.
2007	Borland (CodeGear)	Embarcadero Technologies	\$30	Divestiture of Borland's CodeGear division (Turbo Pascal, JBuilder, Delphi, Interbase) in an auction process.
2007	Undisclosed	--	Undisc.	Review of strategic alternatives for a content compression and communications acceleration business.
2007	Pure Digital	--	Undisc.	Fundraising advisory for consumer oriented digital media company backed by Sequoia Capital, Benchmark Capital, VPVP and others.
2006	Good Technology	--	Undisc.	Fundraising advisory for mobile messaging company backed by Benchmark Capital, Crosslink Capital, KPCB and others.
2006	Free Conference	American Capital	Undisc.	Auction process resulting in a sale to American Capital Partners, a publicly traded buyout and mezzanine fund.
2006	Authenticlick	--	Undisc.	Creation of business plan and execution of 1st round institutional financing for provider of online advertising anti-fraud technology.
2006	Undisclosed	Undisclosed	\$150	Private equity financing to enable a consolidating cross-border acquisition in the capital equipment space.
2006	FEI Company	Carl Zeiss AG -- Lithography	\$800E	Attempted cross-border acquisition of FEI for cash to extend product and distribution capability for Zeiss' litho business. No agreement on terms.
2005	Mattson Inc.	--	NM	Takeover defense review; installation of rights plan.
2005	Rambus	--	\$300	Co-manager of 0% coupon/0% yield convertible note.
2005	Infineon Fiber Optics business	Finisar	\$275/\$110/\$50	Cross-border acquisition of subsidiaries and assets of IFX's fiber optics division for Finisar stock. Renegotiated twice over 9 months.
2005	Overland Storage	ADIC	\$125	Hostile cash public bear hug to consolidate the tape drive industry. Terminated.
2005	--	McKesson	Undisc.	Strategic review of opportunities in certain end markets.
2005	--	InfoSpace	Undisc.	Strategic opportunities in new media markets.
2004	Deutsche Bank	--	Undisc.	Strategic review of monetization options for a trading platform.

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2004	Accelerant	Synopsys	\$25	Sale of pre-revenue Mohr Davidow / Worldview / Goldman startup for cash.
2004	Jamba!	Verisign	\$275	Cross-border sale of German new-media start-up with Summit Partners as lead investor. Cash and stock.
2004	Spectra-Physics (ThermoElectron)	Newport	\$300	Product extension to add lasers to optical components offerings. Significant portion of Newport's cash utilized, plus stock and a note. Positive stock price impact.
2004	NetGear	--	\$78	Solicitation of interest in follow on equity offering.
2004	UT Starcom	--	\$475	Solicitation of interest in follow on equity offering.
2003	Avinon	BlackPearl	Undisc.	Private-private transaction in the business process management space. Microsoft was the lead investor in this web services company.
2003	XCOM Wireless	--	Undisc.	Assisted with business strategy and Series A financing.
2003	SimpleTech	--	\$70	Sale of 10 million shares of common stock.
2003	NetGear	--	\$98	Solicitation of interest in IPO investments.
2002	Clickability	--	\$10	Assisted with business strategy. Convergence Partners is the lead investor in this content management software company.
2002	Telverse	--	Undisc.	Series A financing for this VOIP & equipment company.
2002	L3i	--	\$15	Series A financing for this educational software company.
2002	Sonometric Health	--	Undisc.	Strategic business plan development and exploration of strategic and financial alternatives for this medical software development company.
2002	SENTINEL Health Technologies	--	Undisc.	Provided Strategic business plan development and exploration of strategic and financial alternatives for this health security software developer.
2001	Rambus	--	NM	Shareholder rights plan renewal.
2001	Roxio (Adaptec)	--	\$200	The Roxio PC software subsidiary was separated from the parent and spun off to shareholders in one step pursuant to a restructuring study.
2001	ReplayTV	SonicBlue	\$125	Sale of distressed Kleiner Perkins media asset included arrangement of a bridge loan from Sonic Blue, a public company. 338(h)(10) tax election. Dissident shareholders.
2001	Netigy	Thrupoint	Undisc.	Private-private transaction in the network services space.
2001	Armillaire	--	Undisc.	Private placement for a VOIP telecommunications equipment manufacturer.
2001	Comverse Technology	--	\$600	Issued 1.5% senior convertible debentures and 5 million shares of common stock.
2001	Intersil	--	\$441	Class A common stock offering.
2001	Integrated Circuit Systems	--	\$204	Solicitation of interest in follow equity offering.

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2000	Wink	OpenTV	\$101	Public-public transaction for stock to build a stronger satellite television set-top box software company. "Revlon" stock merger.
2000	Servicesoft	Broadbase	\$650	Acquisition of a private company for stock requirements approximately 35% interest in the pro forma public entity.
2000	Rocketchips	Xilinx	\$300	Acquisition of communications IC design firm for cash.
2000	Spyglass	OpenTV	\$2,500	Transaction to build a stronger cable set-top software company. "Revlon" stock merger.
1999	Infoseek	--	NM	Shareholder rights plan installation.
1999	Infoseek	Disney Internet Group	\$2,000	Follow-up to original minority investment. Tracking stock merger, highly complicated valuation issues and unwinding of prior relationships.
1999	Chromatic Research	AST Research	\$85	Sale of distressed company for cash. Benchmark and Kleiner Perkins were the investors. Significant retention solution.
1999	IBM	Cisco	NM	Arrangement trading a VAR relationship for planned obsolescence of certain IBM network equipment.
1999	Excite	@Home Networks	\$6,700	Attempt by @home to add content and ad revenues to access and subscription revenues, respectively. "Revlon" stock merger.
1999	CSA Holdings	Computer Sciences	\$100	Expansion of CSC presence in Asia via this Singapore-based acquisition. Cross-border cash tender offer on Singapore exchange for closely held target.
1999	AudioCodes	--	\$49	Solicitation of interest in IPO investments.
1999	PC-Tel	--	\$128	Solicitation of interest in follow on equity offering.
1998	USCS	DST	\$800	Public-public combination of USCS, a cable TV billing systems company, and DST, a mutual fund systems company. Closely-held acquiror and target.
1998	Infoseek	Disney	\$900	Attempt by Disney to secure internet distribution for its content. Purchase of minority stake, warrants, standstill agreements, advertising consideration, two JVs, and complex governance arrangement.
1998	Sprint Wireless	--	\$949	Wireless business tracking stock.
1997	Raytheon (GaAs subsidiary)	Triquint Semiconductor	\$100	Sale of semiconductor subsidiary in an auction process. Cash divestiture pursuant to antitrust decree.
1997	Verio	--	\$100	Co-manager on this SMB ISP IPO.
1996	National Semi Lead Frame Business	Malaysia Pacific	\$70	Cross-border cash acquisition of National's captive lead frame manufacturing business; environmental; IP; and transitional issues.
1995	Lotus	IBM	\$3,500	Transaction rationale was to acquire Lotus Notes and realize associated services sell-through; Unsolicited cash tender; Crown jewel lock-up.
1995	Micom	Northern Telecom	\$150	Transaction rationale was to gain of distribution channels to low-end customers; Cash tender offer.
1994	Kawasaki Steel Semiconductor	MEMC	Undisc.	Sale for cash of Kawasaki's distressed U.S. semiconductor activities.
1993	4 Dynatech subsidiaries	Various acquirors	\$5-\$30	Individual divestitures of four non-core subsidiaries, including management buyouts, as part of an asset pruning program.

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1992	PHP Healthcare	--	\$150	Stockholder rights plan installation.
1992	Olivetti	Digital Equipment Corp.	\$300	Cash investment in exchange for an approximately 10% equity stake and a European distribution relationship.
1992	IBJ Schroeder (ESI Securities)	Management	\$20	M&A and fundraising advisory to enable MBO of small-order broker/dealer in a leveraged buyout. Agented senior and subordinated debt and syndicated private equity.
1991	Sanmina	Lotus	\$75	Lotus acquired a word-processor company in a cash tender offer.
1989	Gould Electronics	Prime Computer	\$110	Divestiture of computer system division.

Bold denotes client Green denotes cross border transaction Red denotes hostile defense