

Financings

YEAR	TARGET (PARENT)	ACQUIROR (PARENT)	SIZE (MM)	COMMENTS
2009	InTUUN	--	Undisc.	Fundraising advisory for an early stage healthcare IT company.
2009	OCZ Technology	--	Undisc.	Fundraising advisory for high performance memory and solid state storage company.
2008	Spring Medical	--	Undisc.	Fundraising advisory for an early stage healthcare IT company.
2008	Meaningful Machines	--	Undisc.	Fundraising advisory for a next generation machine translation business backed by Applecore Ventures.
2007	Pure Digital	--	Undisc.	Fundraising advisory for consumer oriented digital media company backed by Sequoia Capital, Benchmark Capital, VPVP and others.
2007	Thrombovision	National Healthcare Services	\$4	Fundraising advisory for an early stage biomedical diagnostics company.
2006	Good Technology	--	Undisc.	Fundraising advisory for mobile messaging company backed by Benchmark Capital, Crosslink Capital, KPCB and others.
2006	Authenticlick	--	Undisc.	Creation of business plan and execution of 1st round institutional financing for provider of online advertising anti-fraud technology.
2006	Undisclosed	Undisclosed	\$150	Private equity financing to enable a consolidating cross-border acquisition in the capital equipment space.
2006	Green Medical	--	\$5-10	Private placement for Spider Vein removal technology design and development company.
2005	Rambus	--	\$300	Co-manager of 0% coupon/0% yield convertible note.
2005	Tollgate Ventures	--	\$35	Assisted in a \$35 million financing used to develop a hotel and casino.
2004	Porsche Design/Enterbrands	--	Undisc.	Assisted in arranging financing from Sumitomo and formulation of licensing strategy.
2004	NetGear	--	\$78	Solicitation of interest in follow on equity offering.
2004	UT Starcom	--	\$475	Solicitation of interest in follow on equity offering.
2003	XCOM Wireless	--	Undisc.	Assisted with business strategy and Series A financing.
2003	SimpleTech	--	\$70	Sale of 10 million shares of common stock.
2003	NetGear	--	\$98	Solicitation of interest in IPO investments.
2002	Clickability	--	\$10	Assisted with business strategy. Convergence Partners is the lead investor in this content management software company.
2002	Telverse	--	Undisc.	Series A financing for this VOIP & equipment company.
2002	L3i	--	\$15	Series A financing for this educational software company.
2001	Comverse Technology	--	\$600	Issued 1.5% senior convertible debentures and 5 million shares of common stock.
2001	Intersil	--	\$441	Class A common stock offering.
2001	Integrated Circuit Systems	--	\$204	Solicitation of interest in follow equity offering.
2001	United Defense Industries	--	\$400	Solicitation of interest in IPO investments.
2001	Rockwell Collins	--	\$750	Solicitation of interest in IPO investments.
1999	AudioCodes	--	\$49	Solicitation of interest in IPO investments.
1999	PC-Tel	--	\$128	Solicitation of interest in follow on equity offering.
1998	Sprint Wireless	--	\$949	Wireless business tracking stock.
1997	Verio	--	\$100	Co-manager on this SMB ISP IPO.
1992	Olivetti	Digital Equipment Corp.	\$300	Cash investment in exchange for an approximately 10% equity stake and a European distribution relationship.

Bold denotes client

Green denotes cross border transaction

Red denotes hostile defense